

Membership that pays off

Our vision is a growing enterprise in a free society. We work on issues that are of concern to all businesses, regardless of size and industry.



Four key advantages of Swedish Enterprise membership



Influence

We work on issues that make a difference to businesses — locally, nationally, and internationally.



Collaboration

We work and co-operate across industry silos to create better conditions for businesses.



Insurance

Providing your employees with security throughout their careers improves your reputation as an attractive employer.



Local presence

We are close to you and work for a better business climate in all of Sweden's 290 municipalities.



Influence



A good business climate makes a difference

As a business owner, you need the best possible conditions to run and grow your business. That's why we work with issues that make a difference to you and all other businesses, irrespective of size or industry.

Needs and challenges facing industries change over time. Through our regional presence, our collaboration with member organisations, and our business owner panel, we are able to quickly respond to your and other business owners' needs and questions. By being a member of Swedish Enterprise, you also add impact to our advocacy work.

The Confederation of Swedish Enterprise has expert knowledge of many areas that are important to business owners, such as the labour market, tax, education, energy, infrastructure and many more. We continually collect and share knowledge and present concrete proposals on how to further improve the business climate.

We have the capacity and ability to advocate for the interests of business. Our advocacy work is often conducted through dialogue with officials and decision-makers in municipalities, central government, and the EU. We share experience and knowledge from business, develop solutions, and react to proposals. Most of the time, what we do is undramatic and does not hit the headlines. But results count, and they are important to people who run businesses.

AN ACTIVE MEMBERSHIP

Join our business owner panel!
Our business owner panel
gives you the opportunity to
simply and easily participate
in and influence issues that
are important to business.
articipate and strengthen
the perception of business in
contact with politicians at
different levels.

Learn more at svensktnaringsliv.se/ foretagarpanelen (in Swedish).



Collaboration



Working together to create a better business climate

We want the companies of today and tomorrow to have the best possible opportunities to start, run and develop their businesses.

Forty-nine employer and industry organisations have chosen to be part of the Confederation of Swedish Enterprise. Our collaboration contributes to a strong and broad base that benefits all member companies.

Each member organisation works on a daily basis with issues that are important to their respective industries. Swedish Enterprise's task is to work with issues that are important to all businesses irrespective of which industry they operate in. We pursue many issues jointly and work at various levels to achieve the best possible results.

As a member company, you benefit continuously from the collaboration that takes place between Swedish Enterprise and its member organisations. This plays a key role in contract negotiations, for example, in which each industry reaches its own agreements, but where our collaboration creates better conditions for business as a whole.

When agreements that apply to all industries are reached with trade unions, it is the Confederation of Swedish Enterprise that represents business. One example are the agreements relating to collectively agreed occupational pensions and insurance policies in which member companies benefit from excellent insurance cover.

A STRONG MEMBERSHIP

- Together, we create better conditions for member companies.
- **2.** Our industry-wide presence ensures that we are key participants in debate.
- **3.** Collaboration also increases our influence in agreements that apply to multiple industries.

Learn more about membership at svensktnaringsliv.se/english



Insurance



Collectively agreed pension and insurance

Providing your employees with security improves your reputation as an attractive employer. Collectively agreed occupational pensions and insurance are part of what makes this possible.

Collectively agreed occupational pension and insurance is a package solution that includes all your employees and provides extra protection for:

- · retirement pension
- illness
- work injury
- · parental leave
- · lack of work
- death

This provides welcome supplementary protection in addition to public pension and statutory insurance schemes. As an employer, you are also entitled to enhanced legal protection.

Our solution is designed to be simple and cost-effective for employers and reassuring for employees. You can benefit from this through industry-adapted collective agreements that incorporate joint solutions with occupational pensions and insurance schemes. By being a member of one of Swedish Enterprise's employer organisations, you are also entitled to a generous discount on your insurance premium that applies in the event of a lack of work.

PEACE OF MIND MEMBERSHIP

- **1.** We regularly review our terms and conditions and keep costs down.
- 2. We create good conditions for employee occupational pensions by keeping fees low.
- **3.** Employers and employees have access to free help and information from Avtalat. Read more at avtalat.se/in-english

Learn more about membership at svensktnaringsliv.se/english



Local presence



We are where you are

The Confederation of Swedish Enterprise works close to you. Our head office is located in Stockholm, and we also have an office in Brussels, to influence decision makers at all levels.

With our presence in every one of Sweden's 21 regions, member companies have access to local networks. This gives you the opportunity to be involved and positively influence the local business climate.

You also have the opportunity to participate in meetings and seminars on current issues and employer events that are beneficial to business owners and employers in all industries.

Your skills and experience as a business owner are vital to us to ensure that we are able to conduct effective and relevant lobbying of senior executives and politicians in matters relating to local and national business conditions. We would therefore like to know about your day-to-day experiences and which issues are important for your business to be able to grow and develop.

CLOSE TO YOU

- Find your nearest regional office. Read more at svensktnaringsliv.se/ regioner (in Swedish)
- 2. How is the business climate in your municipality? Read more at foretagsklimat.se (in Swedish)

Learn more about membership at svensktnaringsliv.se/english



Collective agreements make life easier for employers

Industry-specific collective agreements include rules and working conditions that correspond to the needs of your particular industry. Collective agreements therefore provide excellent support for employers, irrespective of how many employees you have or in which industry you are active.

Collective agreements create clear rules for employers and employees, which makes it easy to do the right thing. Industry-specific terms and conditions provide employers a set of regulations adapted to your particular business instead of laws that otherwise apply irrespective your business needs.

The Swedish labour market model is based on employer organisations, employers, and trade unions jointly regulating working conditions and wages in collective agreements. This creates stability in the labour market and protects companies' competitiveness.

Occupational pensions and insurance are included in collective agreements — creating a package solution that provides cost-effective and advantageous supplementary protection in addition to state pension and statutory insurance schemes. Providing employees with life-long security improves your attractiveness as an employer.

A SAFE MEMBERSHIP

- Industry-specific collective agreements provide employers with robust support regardless of how many employees you have or in which industry you operate.
- **2.** Industry-specific collective agreements include terms and conditions that correspond to the needs of your particular industry.
- **3.** Industry-specific collective agreements increase flexibility that enables solutions other than legislation.

Want to know more?

Contact the employer organisation to which your industry belongs for more information on how an industry-specific collective agreements would make your life easier.

Find your member organisation at svensktnaringsliv.se/english/memberorganisations





The Confederation of Swedish Enterprise

Growing enterprise in a free society.

That is our vision.



Member organisations

49 employer and industry associations have chosen to be part of the Confederation of Swedish Enterprise.



Member companies

Through membership of our member organisations, 60,000 companies that employ two million people are also members of the Confederation of Swedish Enterprise.

The Confederation of Swedish Enterprise is the collective voice of enterprise.

Together, we contribute to a more enterprising Sweden.



The Confederation of Swedish Enterprise is present in Sweden's 21 regions, nationally, and in Brussels.

svensktnaringsliv.se